



Max Pond

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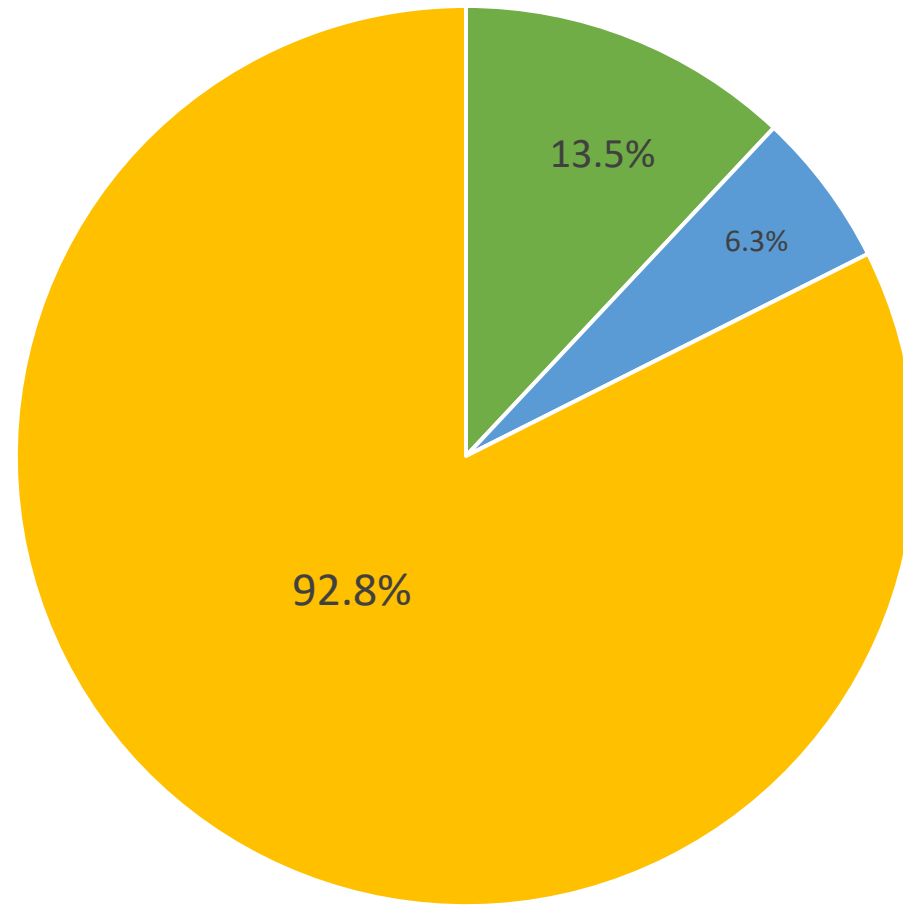
208-230-6703



# The Real Estate Industry in the Gem State



# Economic Contribution to Idaho's Gross State Product (GSP)

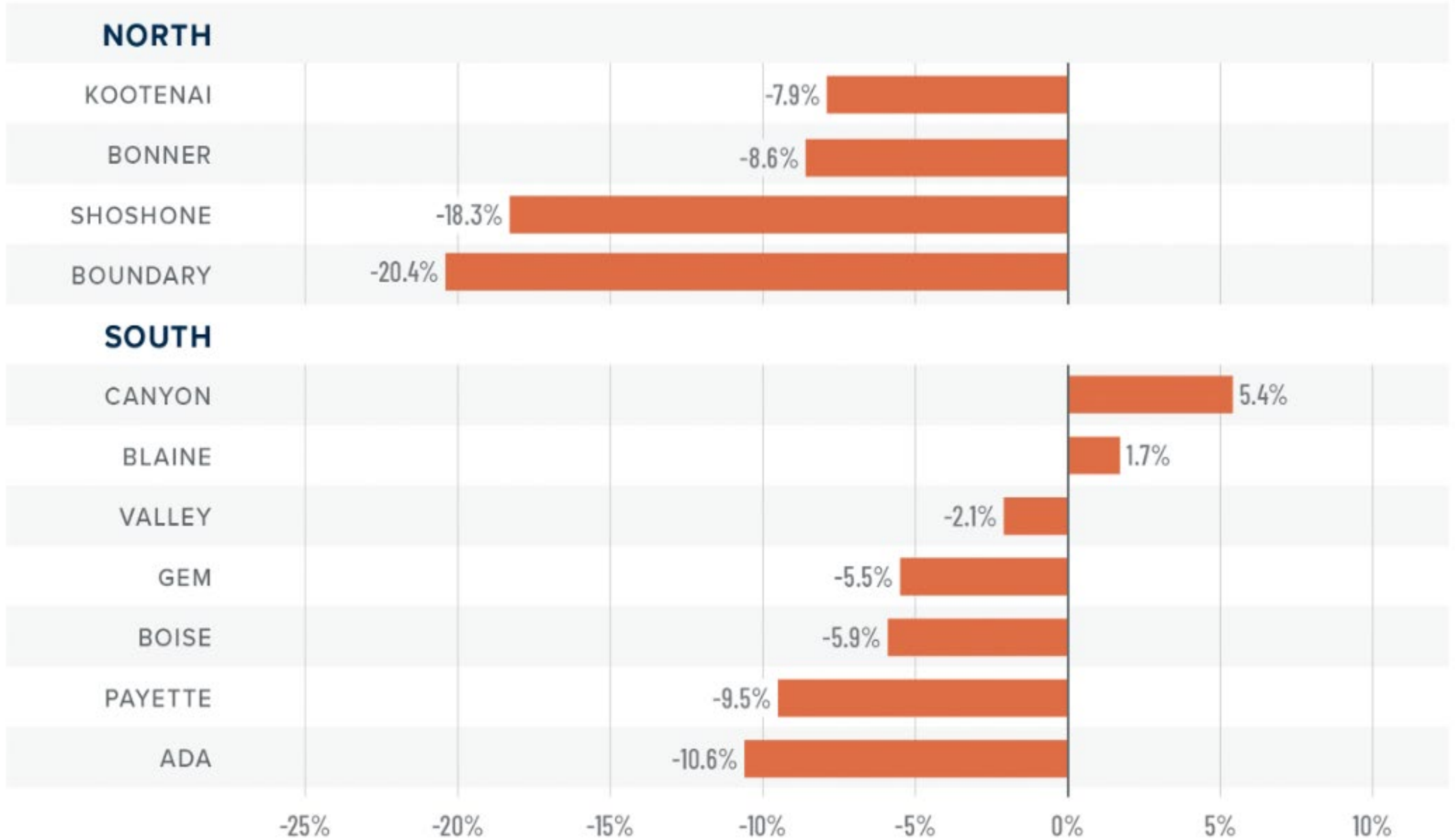


■ Real Estate, Rental and Leasing   ■ Construction   ■ All Other Industries

Source: Idaho Legislative Services



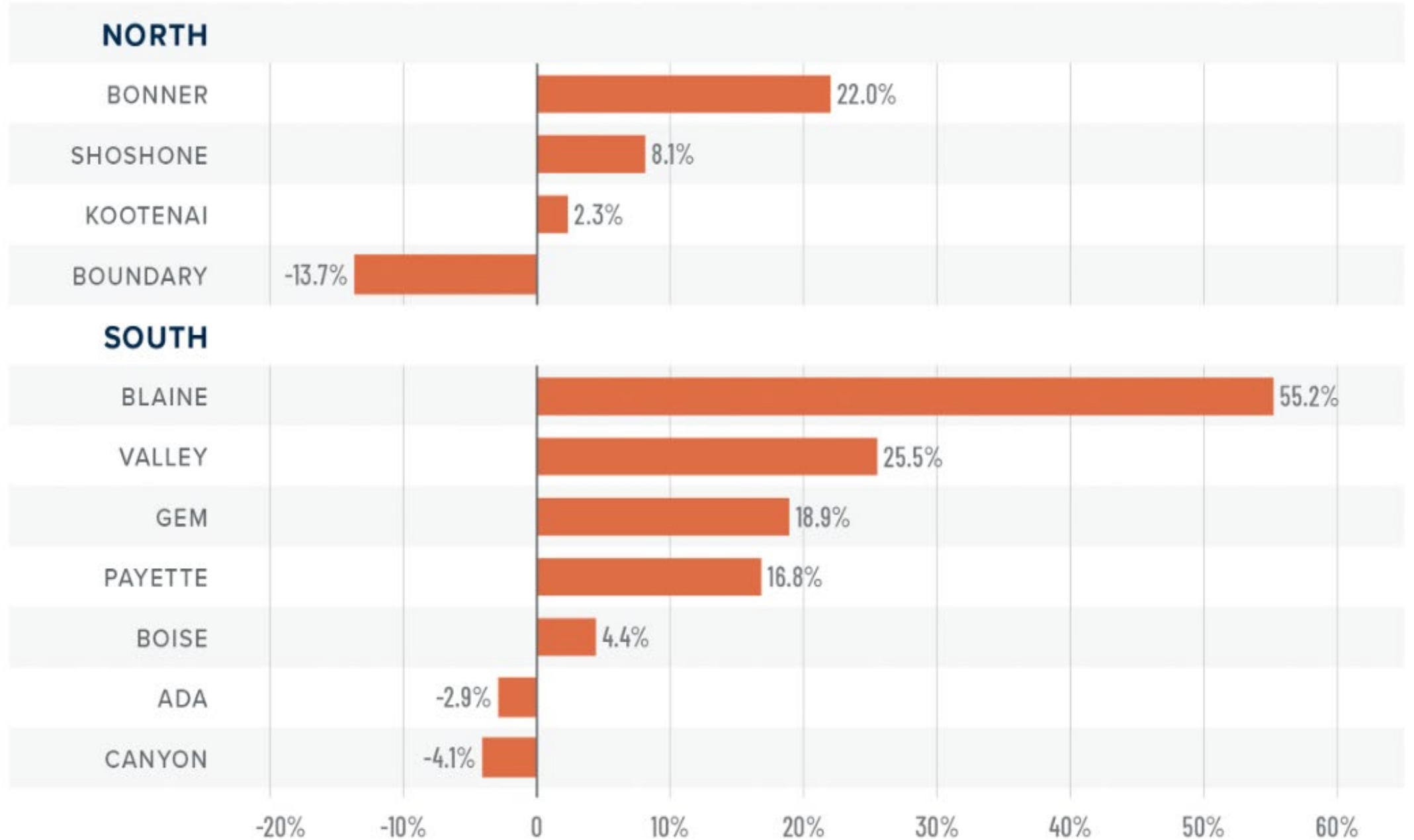
## Annual Change in Home Sales by County / Q3 2022 to Q3 2023



Source:  
Windermere  
Real Estate  
Services  
Company



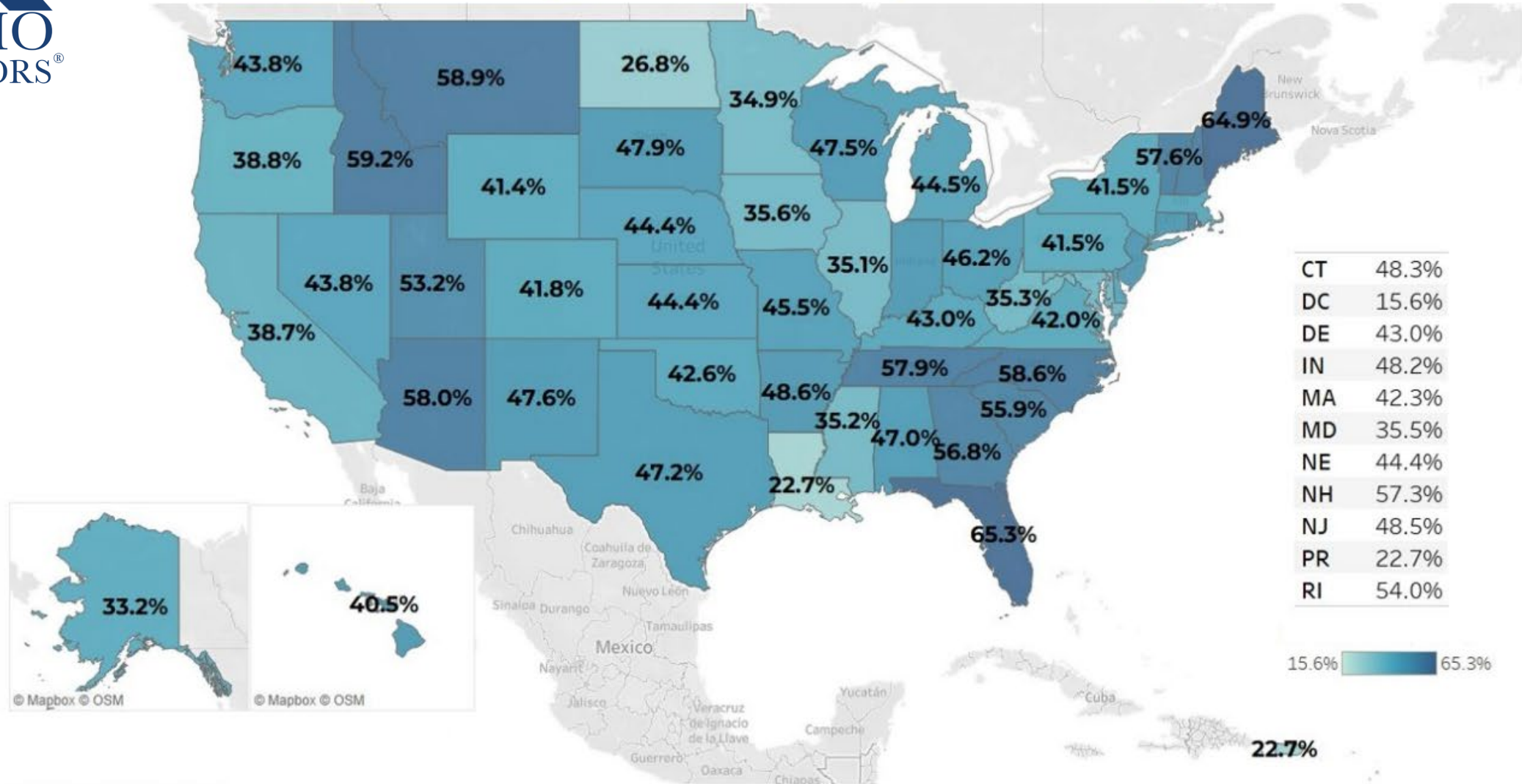
## Annual Change in Home Sale Prices by County / Q3 2022 to Q3 2023



Source:  
Windermere  
Real Estate  
Services  
Company



# Home Price Appreciation Since COVID Arrival (% change from 2020 Q1 to 2023 Q3)



Source: NAR Analysis of FHFA Home Price Index



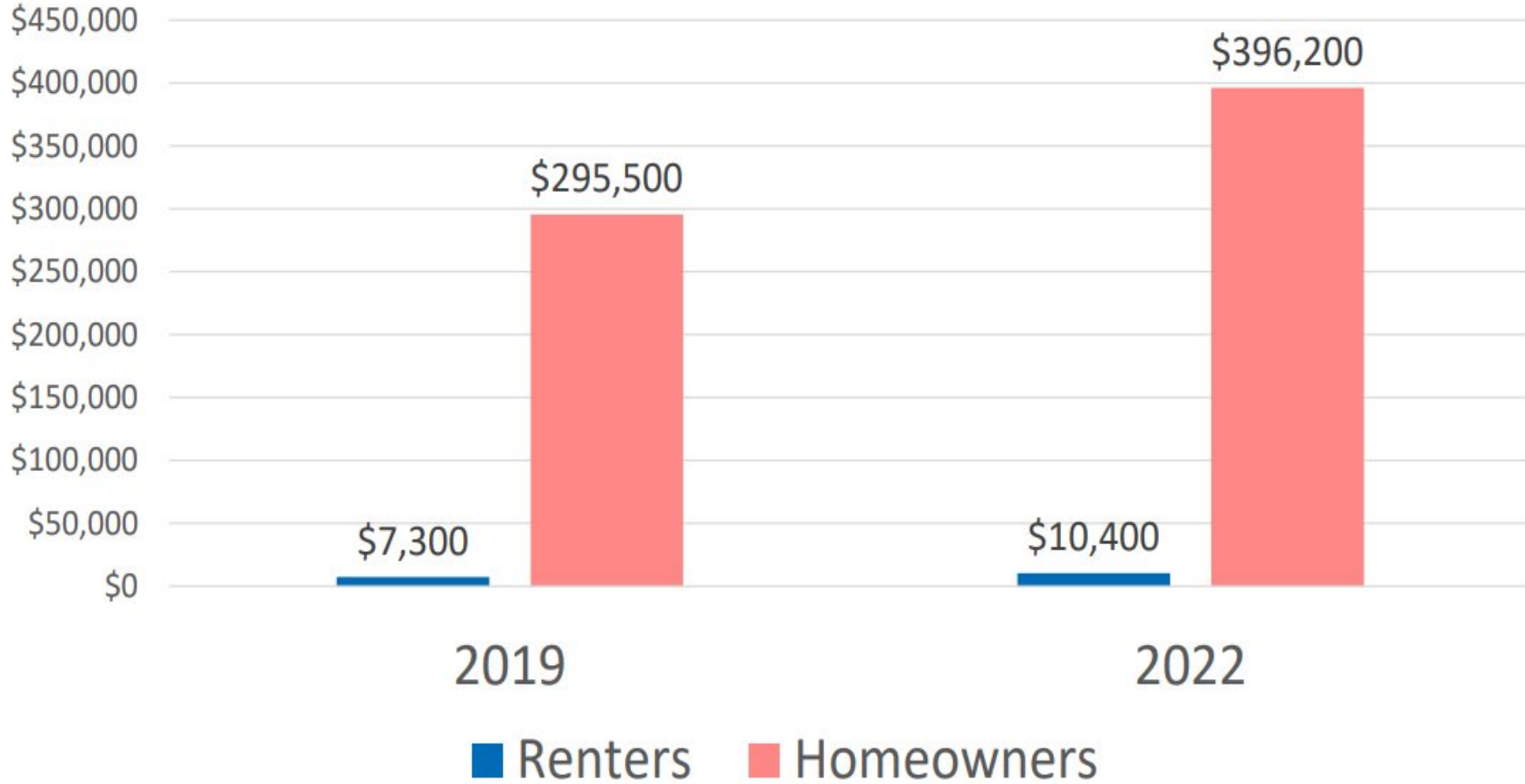


Idaho continues to experience  
a strong real estate market...

Why?



# Wealth Comparison: Owners and Renters



Source: Median Net Worth from Federal Reserve Survey of Consumer Finance







Looking to 2024...

Thank you!



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